Self-Management Guide: How to create your CEFS?

Part I - Have a clear view of where you are coming from

A. How to identify your local community energy dynamics?
   - Step 1: Identify organisations active in community projects in your area

B. How to identify the need for a CEFS?
   - Step 1: Map the financial needs of community energy projects
   - Step 2: Conduct a market review: actors and potential barriers
   - Step 2: Identify who you need to develop a CEFS
   - Step 1: Prioritise which need will be addressed first

C. How to best answer the identified needs for a CEFS?
   - Step 3: Map the current sources of financing for energy projects
   - Step 4: Identify the business models of actors that fund energy projects
Part II - Have a clear view of where you want to go

A. How to have a pipeline of your first projects?

- **Step 1:** Identify your projects
- **Step 2:** Plan to report on your project
- **Step 3:** Plan to support your projects

B. What investment product should your CEFS offer?

- **Step 1:** Analyse the risk profile of the projects you will finance
- **Step 2:** Find your investment timeframe
- **Step 3:** Plan to support your projects
- **Step 4:** Make your network of energy communities sticky

C. How to get access to capital?

- **Step 1:** Select the right funder to invest in your CEFS
- **Step 2:** Build a business model for your CEFS
- **Step 3:** Bring your case to your funder
- **Step 3:** Focus on your added value
Part III - Set-up or expand your CEFS

Step 1: Design your structure

Step 2: Recruit your staff

Step 3: Set-up your operating processes

How to set up an operating structure?