

# Self-Management Guide: How to create your CEFS?

## Part I - Have a clear view of where you are coming from



## Part II - Have a clear view of where you want to go

### A. How to have a pipeline of your first projects?



Step 1: Identify your projects

Step 2: Plan to report on your project

Step 3: Plan to support your projects

### B. What investment product should your CEFS offer?



Step 3: Focus on your added value

Step 2: Find your investment timeframe

Step 1: Analyse the risk profile of the projects you will finance

Step 4: Make your network of energy communities sticky

Step 2: Build a business model for your CEFS

Step 3: Bring your case to your funder

### C. How to get access to capital?



Step 1: Select the right funder to invest in your CEFS

## Part III - Set-up or expand your CEFS

